

For Immediate Release

Contact: Susan Slovic, BSNB, 518-363-8628, susan.slovic@bsnb.com

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PRESS RELEASE

Louis Marocco Named VP/Commercial Relationship Manager at Ballston Spa National Bank

Ballston Spa, N.Y. – Louis Marocco has been named vice president, commercial relationship manager at Ballston Spa National Bank (BSNB) according to Chris Dowd, president and CEO. In this position, Mr. Marocco will be responsible for developing and managing commercial banking relationships with a focus on commercial real estate financing, term loans for new equipment or capital improvements, and operating lines of credit. He will also serve his clients as a liaison for treasury management services and wealth management solutions.

Mr. Marocco has more than six years of banking experience in the Capital Region and has worked with businesses of all sizes as a business banking relationship manager. Mr. Marocco will be working out of the bank's Guilderland branch office and looks forward to supporting BSNB's employee volunteer program, *Volunteers in Action*.

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ABOUT BALLSTON SPA NATIONAL BANK

With just the right combination of personal service and high tech convenience, BSNB offers a wide range of financial products and services to individuals, families, municipalities, nonprofits, and businesses throughout New York's greater Capital Region. Find out more about BSNB's offerings here. To become part of BSNB's online community, please visit us on Facebook, Twitter, and LinkedIn.



Louis Marocco, VP/Commercial Relationship Manager, BSNB